

# **Creative Wales Young Content Fund 2022-2023**

## **EXTERNAL GUIDANCE NOTES**

The guidance document is structured as follows:

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These guidance notes are intended to help you to complete the funding application for the Creative Wales Young Content Fund 2022.

# 1.1 Purpose of fund

- To provide financial support to enable indigenous production companies to fully develop concepts for bilingual TV projects, intended for young audiences, in both English and Welsh to give a greater chance of getting the project commissioned, greenlit and into production.
- To support the retention of IP by indigenous companies which, in turn, will enable further growth.

### 1.2 Background

The Creative Industries have been one of the fastest-growing parts of the Welsh economy for nearly a decade, creating jobs and wealth, contributing to a strong national brand and promoting Wales in the world. Creative Wales is an internal agency within Welsh Government which has been set up specifically to further support the growth of the creative industries in Wales and to offer a streamlined, dynamic and innovative service to the sector.

The new Creative Wales Young Content Fund will focus on supporting bilingual projects, from Wales based businesses, to stimulate the provision and number of programming for children and young audiences up to, and including, the age of 18, in both live-action and animation, and across all genres including entertainment, education, comedy, drama, arts & culture and factual.

We are looking to provide funding to support the development of ideas that will entertain, inform and excite young audiences and have a clear view of the target audiences' tastes and preferences, including the service that they would access it on. The awards are non-recoupable and will provide 100% of the development budget. Types of cost that can be covered by this funding include the development of treatments, pitch documents, series bibles, formats, scripts, pilots, animation tests and other materials required for pitching to broadcasters and securing their commitment

There is £300,000 available for projects in this funding round. A maximum of £50,000 will be available per successful project.

Development funding is designed to enable a business to get to the stage where they can fund their own ongoing growth. It is not intended to be a repeat fund, rather that the opportunity is utilised to make a step change in revenue for the business that has a long term, lasting effect.

### 1.3 Application Process

This Call for funding proposals will commence on Tuesday 20<sup>th</sup> December 2022, and will close to applications on Monday 16th January 2023 12.00 noon. No late applications will be considered.

Before you apply you have the option to discuss your proposal with one of the Creative Wales Sector Development Managers via E-mail at <a href="mailto:CreativeWalesFundingSupport@gov.wales">CreativeWalesFundingSupport@gov.wales</a>.

Our team can provide advice on eligibility and where appropriate give further guidance on your proposal.

For an application form please E-mail CreativeWalesFundingSupport@gov.wales.

Please note – discussing your project with a team member does not imply approval or assessment of your proposal. This is a competitive scheme where all projects will be assessed and scored to a standard criteria.

Applicants will need to answer all sections of the application form and include all requested supporting information, including full financial details and planned milestone payment schedules for the grant. Completed application forms should be submitted to CreativeWalesFundingSupport@gov.wales.

Please note – the Creative Wales team will not provide comments on completed application forms.

Due Diligence will be undertaken on all applications. This will include a review of your financial projections, a fraud check, and checks on Directors of your company. If you are involved in a business which is in debt to the Welsh Government, you are unlikely to be able to apply for further funding and should discuss this with us in advance of any application.

You will be asked to select a number of outputs for your project on the application form. These will be formally measured during and after the project for up to 2 years following project closure.

This is a competitive grant and not all applications will be approved. You should not start on the project until your application is approved and an offer letter has been issued. If you do so, you may invalidate your application completely, even if successful.

# **Project Appraisal**

Funding from Creative Wales is awarded to projects that are in line with the following key principles:

## **Key principles of funding from Creative Wales:**

Funding awarded to businesses should:

### Strategic Fit

Deliver our priorities for the creative industries in Wales - Funding will be designed to deliver Creative Wales' ambitions for the creative industries, and the priorities set out in the Welsh Government Programme for Government. It will maximise opportunities to support skills and talent development, diversity and inclusion in its widest sense, fair work, sustainability, and promote our culture and Welsh language. Funding will be prioritised towards those projects that make a difference to the creative industries landscape in the Wales over the medium to long term.

# Maximise the benefits to Wales, including economic benefits

Funding will be targeted at projects that maximise return on investment, to ensure limited budgets deliver maximum value for Wales.

Your application should be tailored to show how the above principles are met.

All projects will be appraised in two stages:

- First stage checks will be undertaken to ensure that all the basic eligibility criteria
  have been met, including alignment of the project with our key principles of funding
  as outlined in the table above. Applications / projects that do not meet all of the
  eligibility checks (see section 1.4), or do not meet our strategic objectives for
  funding, will be rejected.
- Second stage Applications that have met all the eligibility criteria above, and are
  in line with our key principles of funding, will be appraised by an assessment panel
  according to the appraisal criteria in Annex 1. Projects achieving a minimum pass
  score will be recommended for Ministerial approval, subject to budget availability (in
  situations where multiple projects are above the pass score, but budget is not
  available to support all, projects are ranked with the highest receiving funding).

# **Project Approval**

- All assessed proposals will be submitted to Welsh Government Ministers for final approval.
- Following Ministerial consideration, applicants will be informed of the final decision and offer letters will be issued to successful applicants
- Offer letters will need to be signed and have one copy returned to Welsh Government before project initiation

# **Appeals**

Creative Wales Young Content Fund is a discretionary fund with no appeals.

Unsuccessful applicants will be notified via email following the assessment panel decision.

#### 1.4 Timescale

The fund will open for applications from Tuesday 20th December 2022, and will close to applications on Monday 16th January 2023 12.00 noon.

We will assess applications following the deadline, and confirm an outcome by the 6<sup>th</sup> February 2023, however this timing is dependent on the number of applications received.

The eligible funding period will cover the date of approval on the offer letter until 31st March 2023.

No late applications will be considered.

### 1.5 Key criteria for applicants

- Applicants must be operating within the creative sector in Wales.
- Applicants must be based and operating & employing staff in Wales.
- Applicants must be able to produce at least one year's fully independently certified accounts or audited financial statements (you do not need to be VAT registered if your total turnover is below the registration threshold).
- We will only consider applications from Start Up enterprises in the case where company founders or Directors have a previous demonstrable track record of projects in a similar field.
- The fund will not cover costs which have been previously supported via other grant funding (for example the Welsh Government Economic Relief Fund) or which are currently supported by other public funds.
- Applications must represent good value for money which will form part of the assessment. Please only apply for what you need and not the maximum amount, unless the maximum amount is required.

Organisations or businesses receiving support through this scheme will be expected to align with the ethos and principles of the wider Cultural Contract (see below for more information).

The Creative Wales Young Content Fund is designed to enable a business to get to the stage where you fund your own ongoing growth. It is not intended to be a repeat funding provision, rather that the funding is utilised to enable you to create a long lasing, sustainable revenue stream for your business and create a lasting, positive impact on your sector.

## 1.6 Eligibility - Who can apply?

- Independent production companies based in Wales.
- Companies must have a track record (i.e. have produced a previous TV project for young audiences which has been commercially distributed within the past three years). The individual track record of the company director / CEO and/or shareholder of the company will also be acceptable.
- Applicant companies must have their head office address in Wales.
- Applicant companies must be the majority rights holders of the project (in the case of co-productions, they must own at least 50% of the rights).
- The applicant company can be any size but must be an independent production company with a SIC code which demonstrates that production is their main activity.
- We cannot support applications from individuals unless they have an established company with a relevant SIC code. Only legal owners of the production company will be eligible to apply for this funding.

# **General Conditions of application:**

As a condition of funding, you will agree to undertake up to 3 years of joint publicity with Creative Wales and will be asked to supply a bank of images and video, and relevant rights, from the project for us to use in press and publicity.

We would like to add all our applicants to our marketing database to ensure you receive timely information about further support options from Creative Wales.

# What kind of projects do we want to see?

### Common to all applications

We will prioritise projects which can demonstrate the following;

- Meet our key funding principles and have the potential to generate long term growth
- Projects that can demonstrate a route to market are desirable

We do not want to see these kind of projects:

- Non-commercial, third sector or other public sector projects
- Projects which already have a substantial component of public funding
- Projects previously supported
- Projects which are the first venture for a new start up with no track record
- Projects which primarily consist of marketing or capital costs we expect the majority of these projects to include significant staff time in creation of new work

### **Young Audiences Technical Criteria**

#### **Mandatory**

- Project must be bilingual available in both Welsh and English.
- Project must be intended for TV broadcast and must be intended for young audiences, up to the age of 18
- Inform our understanding of the world to inform ourselves and others and to increase our understanding of the world through news, information and analysis of current events and ideas
- Stimulate knowledge and learning to stimulate our interest in and knowledge of arts, science of arts, science, history and other topics, through content that is accessible and can encourage informal learning
- Reflect UK cultural identity to reflect and strengthen our cultural identity through original programming at UK, national and regional level; on occasion bringing audiences together for share experiences
- Represent diversity and alternative viewpoints to make us aware of different cultures and alternative viewpoints, through programmes that reflect the lives of other people and other communities, both within the UK and elsewhere.
- Project is full length and not short form content

The content of projects submitted to us for funding will be expected to reflect one or more of the above values. We will assess the applications against the Fund priorities.

Applicant is majority rights holder to the project

#### **Desirable**

- Welsh talent development
- Projects with a cultural significance
- Potential for international distribution
- Projects with potential for further IP exploitation (multi-platform)
- Projects which can demonstrate and address underrepresentation both in front and behind the camera
- Initial interest from broadcasters and/or distributors
- \* The following are considered good evidence of a route to market:
  - Initial interest from broadcasters, publishers or distributors in the specific concept
  - Joint investment confirmed from significant partner
  - An existing channel that can be used to market the product

# **Supporting Documentation**

Applicants will be asked to provide a project outline, a detailed development budget and correlating development strategy for their project as well as information on their intended audience and platform. Any expression of interest from broadcaster, distributor or funder should also be provided.

### What can you apply for?

Applications can be made for funding from the Creative Wales Young Content Fund for a minimum of £25,000 up to a maximum of £50,000

For this scheme there does not need to be any 'match' funding, Creative Wales will pay 100% up to £50,000 per project. However, any cash (non-public sector) match funding leveraged will be welcomed as it will increase the impact, enable our funding to go further and make your case for support stronger.

Development costs will only be covered for the financial year 2022-23. It will not be possible to claim for any retrospective costs, or to extend the project beyond that timescale.

Companies/group structures may only submit a maximum of **one** application per funding call. Applicants that already have funding in place for a separate ongoing project should consult with Creative Wales before making a submission to this fund, as this may not be permitted.

Funding is non repayable, however if targets are not met (i.e. the product is not completed, significantly delayed or appropriate claim information is not submitted) – the funding will be clawed back.

All applications will be considered on an individual basis and payment of this grant is at the absolute discretion of the Welsh Government.

#### What we won't fund:

- Any capital costs such as large scale building developments or renovations;
- Start-up costs, e.g. equipment and office space, recruitment costs etc;
- Costs incurred before the start of award of funding (signed offer letter received by us);
- Redundancy costs;
- Recoverable VAT; Significant historic debt (prior to 1 April 2021);
- Costs related to promoting the cause of beliefs of political or faith organisations;
- Anything which is in contravention of Welsh Government legislation or advice on Covid-19:
- Any kind of activity which in our opinion could bring the Welsh Government into disrepute;
- Costs funded from other sources of public funding;
- A sum to cover lost income or to re-inflate your reserves;
- Projects which depend on, or encourage, free labour.

## 1.7 Eligible Costs & Ineligible costs

Eligible costs include:

- Wages
- Freelancer costs
- Materials and Resources specific to the projects

All development activities including:

- Research and recce costs
- Preparation of a treatment/bible
- Script writing
- Preparation of a production budget
- Preparation of a finance plan
- Costs relating to taking the project proposal to a market/festival
- Preparation of a marketing strategy
- Shooting of a promo/pilot
- Music and recording costs
- Rights/Script costs
- Salary costs
- Editing costs

Please ensure costs are broken down into detail on each area of the project.

Please note - We cannot accept 'other' as description of costs / line item in applications.

# **Ineligible Costs**

- Overheads
- Debt and debt service charges
- Interest payments
- Dividends
- Loans/debt
- Overpayment of pensions
- Costs incurred which are not specific to this project
- Marketing costs (over 5% of the project value)

## 1.8 Outputs and outcomes

The funding will focus on a number of key outputs and outcomes, including:

- Spend on Wales based products, services and workforce
- IP created / retained
- No. jobs created
- No. of individuals / freelancers supported
- Contribution to eligible growth of the eligible sector in Wales (turnover, employment, businesses etc.)
- Addressing sector underrepresentation
- Promoting Welsh language
- Increase in skills levels
- Increased spend on R&D (commercialisation)
- Opportunities for the improvement of sustainability
- Increased opportunities for crew

Applicants will be asked to select relevant outputs at the point of application, and these will be noted on the offer letter.

# 2. Claiming process and conditions of fund

#### 2.1 Claim Schedule

You are asked to give a planned payment schedule for the complete funding period for your project between date of signed application to 31st March 2023

A minimum of 1 claim period will be a **mandatory** condition of grant for projects and dates for claim submission will be set out in the offer letter. However, additional claims can be submitted at any time in addition to these set deadlines. If you require additional claim periods, please add to the table provided in the application form.

### **Payment and Monitoring**

- If your application is successful, payment conditions need to be met as set out in the
  offer letter schedule.
- The funding will be paid in arrears as default. However, funding can be paid in advance, where an applicant can demonstrate a satisfactory business case and evidence of a clear shortfall in cashflow
- Arrears claims will be paid on evidence and completion of a forecast spend profile and claim form, by no later than the end of 31<sup>st</sup> March 23. Advance claims will be paid quarterly based on forecast costs and reviewed at each quarter for the remaining project period. Evidence of spend will be required at the end of each quarter.
- A schedule for claims and profiled spend will be set out as an agreement in the offer letter. The Welsh Government reserves the right to review the award of funding if agreed schedules are not met.
- 'Costs Defrayed' is the costs of goods which are discharged by payment or otherwise settled by you. Defrayed evidence will be required for all organisations whether claims are based on advance or in arrears.
- Claim forms will be issued on request and can be submitted via E-mail to <u>CreativeWalesFundingSupport@gov.wales</u>. Project being paid in arrears will need to provide full evidence before any payments as made. Detail of what you need to provide at claim stage will be included in your offer letter.
- Once approved, payment will be made within 4 working days.

### **Post Completion Monitoring**

Delivery and achievement against agreed outputs will continue to be recorded for up to 12 months following completion of the project and will be a condition of the grant offer.

The Welsh Government is committed to evaluating the success of this grant and intends to undertake an internal evaluation of the Creative Wales Young Content Fund. It is anticipated that this research will examine the implementation and impact of the activities that have been delivered. It will assess the extent to which the outputs and outcomes can be attributed directly to the scheme activities and examine whether wider anticipated or unanticipated effects have been realised.

The Welsh Government or a third party acting on behalf of Welsh Government may contact you for the purpose of research and evaluation and/or to give feedback on your experience

of the scheme. This information will be analysed and presented anonymously in line with the Privacy Notice

### **Grant Repayment**

Applicants should note that the Welsh Government may require repayment of the grant in full or part if the funds are not used for the purposes stated on the application form. The applicant is entering into an agreement and this will be enforced by requesting proof, post grant award.

# 2.2 UK Subsidy Control

The funding is provided via the Welsh Government registered 'Wales Cultural and Creative Support Scheme (WCCSS)' subsidy scheme SC10468. Wales Cultural and Creative Support Scheme (WCCSS) | GOV.WALES

You must ensure that the use of the Funding is compatible with the applicable agreements contained in the World Trade Organisation rules, UK-EU Trade and Cooperation Agreement, any Free Trade Agreement involving the UK the Northern Ireland Protocol and any relevant domestic legislation.

As part of your application you will need to provide details of any previous funding your business has received.

### 2.3 Publicity

- Agree to be included on all publicity, press releases and marketing material we produce.
- As a condition of funding, you will agree to undertake up to 3 years of joint publicity
  with Creative Wales and will be asked to supply a bank of images and video, and
  relevant rights from the project for us to use in press and publicity. Any issues
  relating to this should be discussed with a Creative Wales team member. Successful
  applicants will be notified and informed prior to the general release of material.
- We would like to add all our applicants to our marketing database to ensure you
  receive timely information about further support options from Creative Wales, but this
  is not a condition of funding.
- There will also be an expectation that successful applications will share relevant images and promotional materials with Creative Wales for our use as required.

### 2.4 Welsh Language

The Welsh Government is committed to promoting and growing the Welsh language. The creative industries play a key role in contributing to the Welsh Government's priorities for the Welsh language and the target of a million Welsh speakers by 2050 as set out in Cymraeg 2050. We welcome applications for projects that support our ambitions and maximise opportunities to promote the Welsh language. Welsh language priorities are one of a range of areas we will consider as part of our assessment of strategic fit when reviewing projects.

### 2.5 The Well-being of Future Generations (Wales) Act 2015

The objectives of the Act show how each public body will work to achieve the vision for Wales set out in the 'well-being goals'. <u>The seven well-being goals</u> show the kind of Wales we want to see. The Act makes it clear that the listed public bodies must work to achieve all of the goals, not just one or two. Reference to and explanation as to how your project meets these goals will be important in the assessment of an application.

### 2.6 Privacy Notice

Please ensure you have read, understood and accept the 'Guidance Notes', 'Privacy Notice' **before** you start the application.

Link to Privacy Notice

### **Appendix 1 - Evaluation Criteria**

Projects will need to meet the funding principles detailed as described above in order to move to the 2<sup>nd</sup> stage for assessment against the following criteria:

AC	Appraisal Criteria	Weighting	Score
1	<ul> <li>Fit with the overarching funding principles</li> <li>Does your project maximise the benefits to Wales, including economic benefits</li> <li>Does your project deliver our priorities for the creative industries in Wales</li> </ul>	Yes or No	-
2	Overall quality of application and description of proposal     Benefit and impact e.g. does it deliver measurable benefits for the creative sector     Innovation	× 5	/5
3.	Why is Welsh Government funding required for this project to go ahead? E.g. Why do you need the funding? Will it accelerate project? Would it happen without support?  Ability to have an impact on the sector over a longer period of time	× 5	/5

4.	Risks, Project Implementation and Delivery	×	5	/5
	Quality of information provided for:			
	Project plan, timetable and team resources			
	Management Team Structure  Project call the protion / marting research			
	Project collaboration / partners     Project Pieles			
	Project Risks			
5.	Project deliverables	×	5	/5
	Quality of project targets:			
	Outputs & deliverables, used to measure the success of the project			
	Detailed information on how these will be measured			
6.	Project Costs and Value for Money	×	5	/5
	Overall proposal represents value for money			
	Activity and associated costs represent realistic and best value			
	Project costs, claim schedule			
	Expected benefits are proportionate with costs			
	<ul> <li>Good evidence provided for exit strategy and long term sustainability of proposal</li> </ul>			
	FSP-2-24			